

## Message Text

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PAGE 01 DOHA 00857 110612Z

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 FEA-01 ERDA-07 AID-05 CEA-01

CIAE-00 COME-00 EPG-02 DODE-00 EB-07 FPC-01 H-02

INR-07 INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04

USIA-15 OES-07 SP-02 SS-15 STR-04 TRSE-00 ACDA-10

PA-02 PRS-01 /130 W

-----001931 110635Z /10

R 101240Z JUL 77

FM AMEMBASSY DOHA

TO SECSTATE WASHDC 2799

INFO AMEMBASSY ABU DHABI

USINT BAGHDAD

AMCONSUL DHAHRAN

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

AMEMBASSY TEHRAN

AMEMBASSY TTKYO

AMEMBASSY VIENNA

AMEMBASSY STOCKHOLM

UNCLAS DOHA 0857

E.O. 11652: N/A

TAGS: ENRG, OPEC, JA, QA

SUBJECT: SUMITOMO ANNOUNCES DIRECT SALE AGREEMENT FOR QATARI CRUDE

1. QATAR NEWS AGENCY REPORTED JULY 10 THAT JAPAN'S SUMITOMO SHOJI KAISHA CO. HAD ANNOUNCED AN AGREEMENT WITH GOQ WHEREBY IT WILL PURCHASE 25,000 BPD OF CRUDE DIRECTLY FROM THE QATAR PETROLEUM PRODUCING AUTHORITY. AGREEMENT IS RETROACTIVE TO MAY 1977.

2. ARRANGEMENT IS REPORTEDLY AN ATTEMPT BY GOJ TT DIVERSIFY ITS PETROLEUM SUPPLIES AND REDUCE ITS DEPENDENCE UPON THE MAJOR OIL  
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COMPANIES. THIS IS THE FIRST DIRECT SALE AGREEMENT BETWEEN THE TWO  
COUNT

IES ALTHOUGH JAPAN HAS PURCHASED QATARI CRUDE IN THE PAST,  
USUALLY THROUGH SHELL.

PAGANELLI

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, AGREEMENTS, PETROLEUM  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 10-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977DOHA00857  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770245-0627  
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**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1977/newtext/t19770773/aaaacvlh.tel  
**Line Count:** 60  
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**Litigation Codes:**  
**Litigation History:**  
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**Office:** ACTION NEA  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1910644  
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**Status:** NATIVE  
**Subject:** SUMITOMO ANNOUNCES DIRECT SALE AGREEMENT FOR QATARI CRUDE  
**TAGS:** ENRG, JA, QA, OPEC  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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US Department of State  
EO Systematic Review  
22 May 2009  
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